RJ Reynolds Tobacco Company

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January 22, 1997

To: Philadelphia ROU
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RE: Amerada Hess Corporation -1997 Promotion Planning

A check of 2nd Quarter Promotion Planning Worksheets indicates that a number of Hess Marts and Hess Co-Op's do not have allocated SKU's.

Please ensure that each Hess Mart and Hess Co-Op with a Retail Partners Contract in your Region has at least 1 SKU per promotion allocated.

Please call me if you have any questions.

Thank you.

Nick Kuruc

51850 6121

Source: https://www.industrydocuments.ucsf.edu/docs/xjby0000